

How to enhance your Sales Performance

Dear Juergen,

Thank you for the excellent training sessions that you have provided JCI Malta's members and non-members. We have received great feedback from all delegates attending the various training events and this has definitely provided JCI with great value!

We have enjoyed your company over the past few days and thank you very much for the gifts!

Kind regards

Maria Zahra

VP Training 2007 - JCI Malta

MISCO, MISCO is Malta's leading knowledge organisation



Thanks for your kind comments this has been a brilliant JCI weekend for us also

Best wishes

Karl Grech

Malta Tourism Authority, Industry HR Development Officer



We covered:

Strategies for

- Objection handling
- After Sales
- Value oriented Selling
- Referral generation

Based on the utter and I³-Power to ease your result generation!

Nearly 100 business people from different branches and leading companies took the chance and participated in four inspiring training sessions!